



### About OFM

- A furniture manufacturer and distributor with an eye on consumer satisfaction since 1995
- Headquartered in Holly Springs, North Carolina
- Distributes to businesses and government, and educational and health care facilities
- Founded in 1995
- Employs 80+ full-time employees

### Top Executives

- Blake Zalcborg: President
- James Cinquemani: Director of Operations
- Jake Lassiter: Director of Sales

### Facilities and Operations

- Family-run office and school furniture manufacturer and distributor
- Headquartered in Holly Springs, North Carolina
- Distributes to businesses and government, and educational and health care facilities
- Founded in 1995
- Employs 80+ full-time employees

### Company Overview

OFM is a furniture manufacturer and distributor with an eye on consumer satisfaction since 1995. Proud to be part of the HNI family as of January 2016, OFM is headquartered in North Carolina with distribution centers there and in California, Kansas, Pennsylvania, and Washington state.

For more than twenty years, it has provided affordable, quality furniture through a nationwide dealer network, offering the latest concepts and designs to businesses and government, and educational and health care facilities.

Working with manufacturers in Taiwan and China, OFM designs furniture to meet the highest industry standards which are sold through a variety of retailers, mail-order catalogs, and online dealers including Staples, Wayfair, Overstock, and National Business Furniture.

## Product Lines

OFM manufactures and distributes over 500 office and school furniture products for use in businesses, government offices, and educational and health care facilities.

- *Chairs*  
Products meet or exceed ANSI/BIFMA standards for commercial use. OFM carries an assortment of seating including stools, computer and task chairs, multi-shift, executive fabric and leather, guest and reception, stackable, big and tall, office recliners, and group seating.
- *Tables and Desks*  
Top-quality materials designed and fabricated for durability in a commercial environment. OFM carries a wide selection of tables and desks including products for reception and conference rooms; multipurpose and training tables and computer desks.
- *Cubicles and Workstations*  
Designed for easy assembly with no tools required. OFM carries three different cubicle series including the RiZe Information and RiZe Kits and components.
- *Storage Solutions*  
A variety of storage options including the X5 and X5 Lite, file pedestals, wire shelving and units.
- *Office Products*  
Accessories include dollies, kneelers, book racks, back cushions, hanging open shelves, ambient lighting, CPU holders, hard floor casters, adjustable arm sets, shelf dividers, and more.
- *Greenguard*  
Products certified by Greenguard including chairs and shelves with low chemical emissions.
- *Essentials by OFM*  
You can confidently bridge the gap between commercial and residential with Essentials by OFM's variety of products that meet any budget.
- *RESPAWN by OFM*  
A fully dedicated gaming division, OFM is committed to developing accessible gaming furniture with no compromise on quality or features.



**Blake Zalcborg**  
*President of OFM*

Blake Zalcborg is currently president of OFM and manages the daily operations to ensure each department within the company is operating efficiently. He also heads all sales activity and product training, whether its web-, dealership-, or government-based, and works on ocean freight and logistics negotiations for OFM.

Throughout the year, Blake travels to China and Taiwan to meet with manufacturers to negotiate pricing and develop innovative, new office and school furniture products. He studies and analyzes the latest trends in the industry by traveling around the nation and regularly attending trade shows.

As a participating member of Vistage International and a long-time former board member of the Holly Springs Chamber of Commerce, Blake regularly interacts with other top business executives to leverage his work as president of OFM for the greater good of his community.



Born in Plantation, Florida, Blake moved with his family to North Carolina in 1995 when OFM was founded, and has been working with the company since its inception. He earned a bachelor of science in business marketing from the University of Central Florida.

When he's not in the office or on the road, Blake enjoys spending time with his wife and two children as well as building his knowledge on business strategies by learning from those before him.